

Lower-Cost, Cleaner Power for Caribbean

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Fuel-Based Approach to Caribbean Power

HFO and Diesel

Pros: Existing infrastructure and fuel supply, broad acceptance

Cons: Rising fuel costs, highly polluting

Renewables

1 Pros: Minimal fuel costs, zero emissions

Cons: Intermittence, unsuitable for baseload, large footprint, technology investment

LNG and LPG

↑ Pros: Stable pricing, low emissions, abundant supply, easily transported

Cons: Install/retrofit generation equipment to burn LNG and LPG

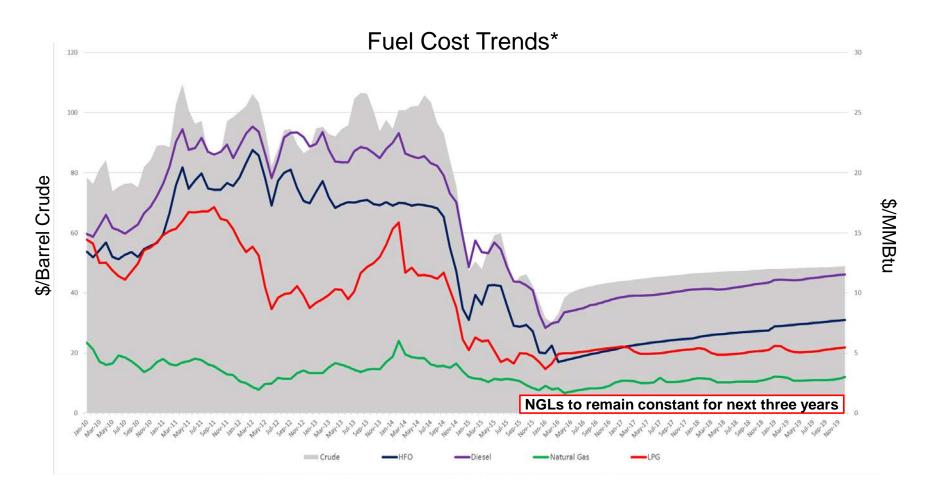


What stands out?

1. Cost

Shifting Fuel Landscape

HFO/Diesel on the rise vs. lower, stable pricing for LNG/LPG







If your plants run on HFO or diesel,

with rising prices and fuel representing 70% of your cost to generate power,

you have a problem

Why LNG/LPG prices will remain constant

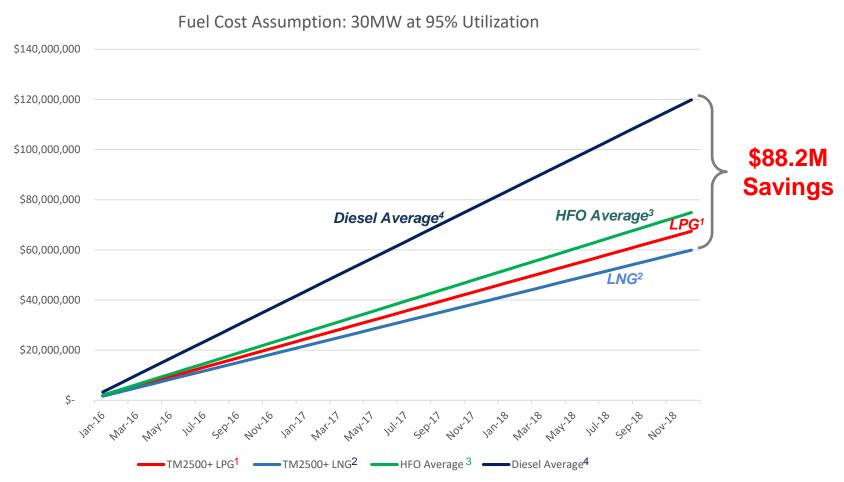
Increased natgas supplies detaches pricing from crude oil

- LNG pricing no longer tracks crude oil as a result of shale gas production in U.S. and increased U.S. exports of LNG
- Continued U.S. investment in fracking and other cost-efficient means of extraction will result in stable supply and pricing
- 60% LPG currently comes from natural gas, 40% from crude oil; as U.S. shale gas production expands, supplies of lower-cost gas-based LPG will increase
- Cost of LPG production is marginal compared with crude oil refinement



Future Savings Opportunity

Natural Gas vs. Diesel: Potential savings of \$88.2M over three years*



^{*}Based on 95% utilization over 36-month period, assuming existing regional assets and APR Energy generation assets

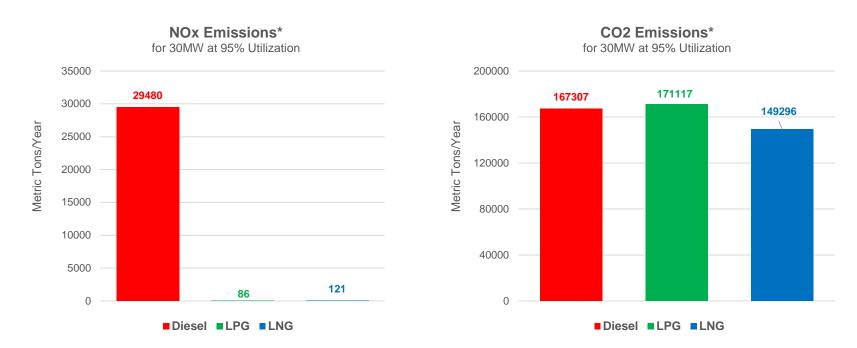


What stands out?

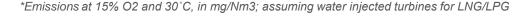
2. Emissions

LNG/LPG – Significantly Lower Emissions

Cleaner power for tourism-based Caribbean economies



- While CO2 emissions are comparable, a shift to LNG/LPG could reduce NOx emissions by more than 90%
- SOx emissions and particulate matter also are significantly lower





When it comes to cost and emissions ...

LNG and LPG <u>are the clear winners</u> for Caribbean baseload power

No Shortage of LNG/LPG Suppliers



























And there's a proven technology that can burn LPG and LNG



Fuel-flexible turbines enable utilities to easily shift to LNG/LPG

<u>Advantages</u>

- ✓ Significantly lower fuel costs
- ✓ Reduced environmental impact
- ✓ High power density
- ✓ Proven solution with power available in 30-90 days
- Seamless transition from diesel once LNG or LPG comes online







We're also working with New Fortress Energy to bring fast-track LNG power to the Caribbean



The case for a shift to LNG/LPG-fired baseload power in the Caribbean ...

1. Save Money

Price stability, lower cost vs. HFO and diesel

2. Reduce Environmental Impact

More than 90% reduction in NOx, plus reduced noise and smaller site footprint with power-dense mobile turbines

3. Leverage Widely Available Fuel

Vast global supply, easily transported and stored







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